

Dream a life

Live a dream

Get a life

The basic principles

Agenda

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Please [e-mail](#) us for a copy of the accompanying narrative

Apology

Sorry! Some of you may have jumped ahead in the slides and found material to be:

- Offensive
- Disagreeable
- Dishonest

Please feel free to leave!

Three basics

- Happiness
- Needs
- Wants

Three misconceptions

- Fail to plan, plan to fail
- We all have different values
- We all provide different benefits

Roles

Who are you?

- The Supreme Being
- An adult
- An adolescent
- A child
- Cannot decide!
 - ✧ See slide 11
 - ✧ See <http://www.ripose.com/Responsibility.pdf>

Roles

The Supreme Being

- Omniscience
- Omnipotence
- Omnipresence
- Ever lasting

If you feel you relate to these attributes, then you have nothing to gain from what we have to say. Perhaps you can assist all of us to gain a better understanding of how we can get a life!

Thank you for your time & patience.

Roles

An adult

- Responsibility
 - ✧ Self - full
 - ✧ Others - partial
- Care for self & others
- Respect for self & others
- Patience

If you relate to these attributes, then you have everything to gain from what we have to say.

Please skip the next two slides - otherwise please continue to the next slide.

Roles

An adolescent

- Responsibility
 - ✧ Self - partial
 - ✧ Others - very little
- Care for self only
- Limited respect for self & others
- Impatient

If you relate to these attributes, then you may have something to gain from what we have to say. However the going may be tough for the presenter and you. Please skip the next slide if you wish to continue - otherwise please continue to the next slide.

Roles

A child

- Responsibility
 - ✧ Self - very little
 - ✧ Others - none
- Limited care for self only
- Limited respect for self & others

If you relate to these attributes, then you may have something to gain from what we have to say. However the going will be tough for the presenter and you. Please proceed if you wish - otherwise thank you for your time & patience.

Quick rating

Give yourself one point for each of the lowest level attributes

➤ Responsibility

✧ Self

✧ Others

➤ Care

✧ Self

✧ Others

➤ Respect

✧ Self

✧ Others

➤ Patience

See next slide for results

Summary of roles

| | Human being | Humane | Human |
|------------|-------------|--------|-------|
| Adult | 6/7 | 5/7 | |
| Adolescent | | 4/7 | 3/7 |
| Child | | | 2/7 |

For a slightly more accurate assessment, try our getting to know yourself test on

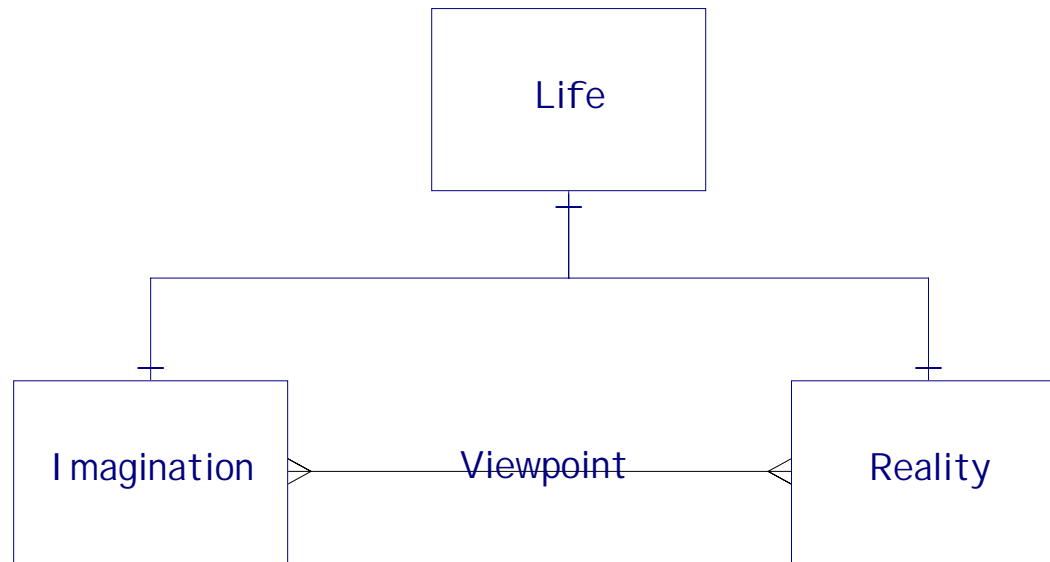
<http://www.ripose.com/Mydream/GettingToKnowYou.html>

Life

Life can be explained using two simple constructs/components:

- Imagination / Presentation
- Reality / Content

Anatomy of life



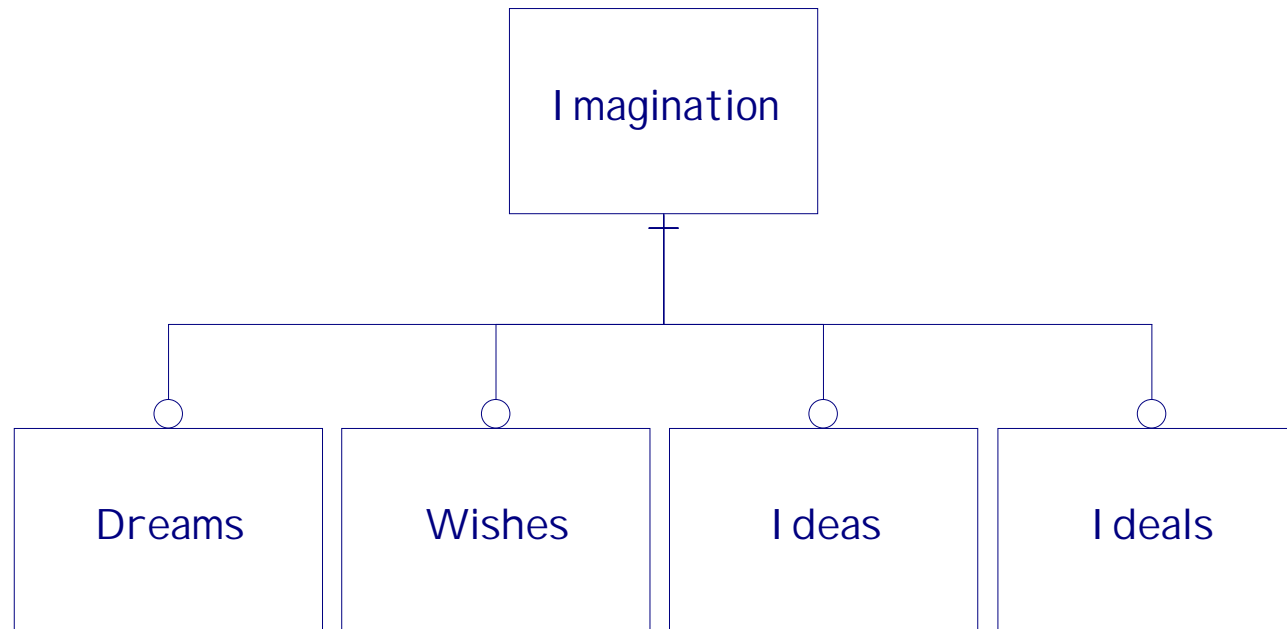
Life is made up of both imaginary objects as well as real objects

If an imaginary or real object exists, then it must be associated with life

Viewpoint depends on the observer - slides 28 & 29

Anatomy of imagination

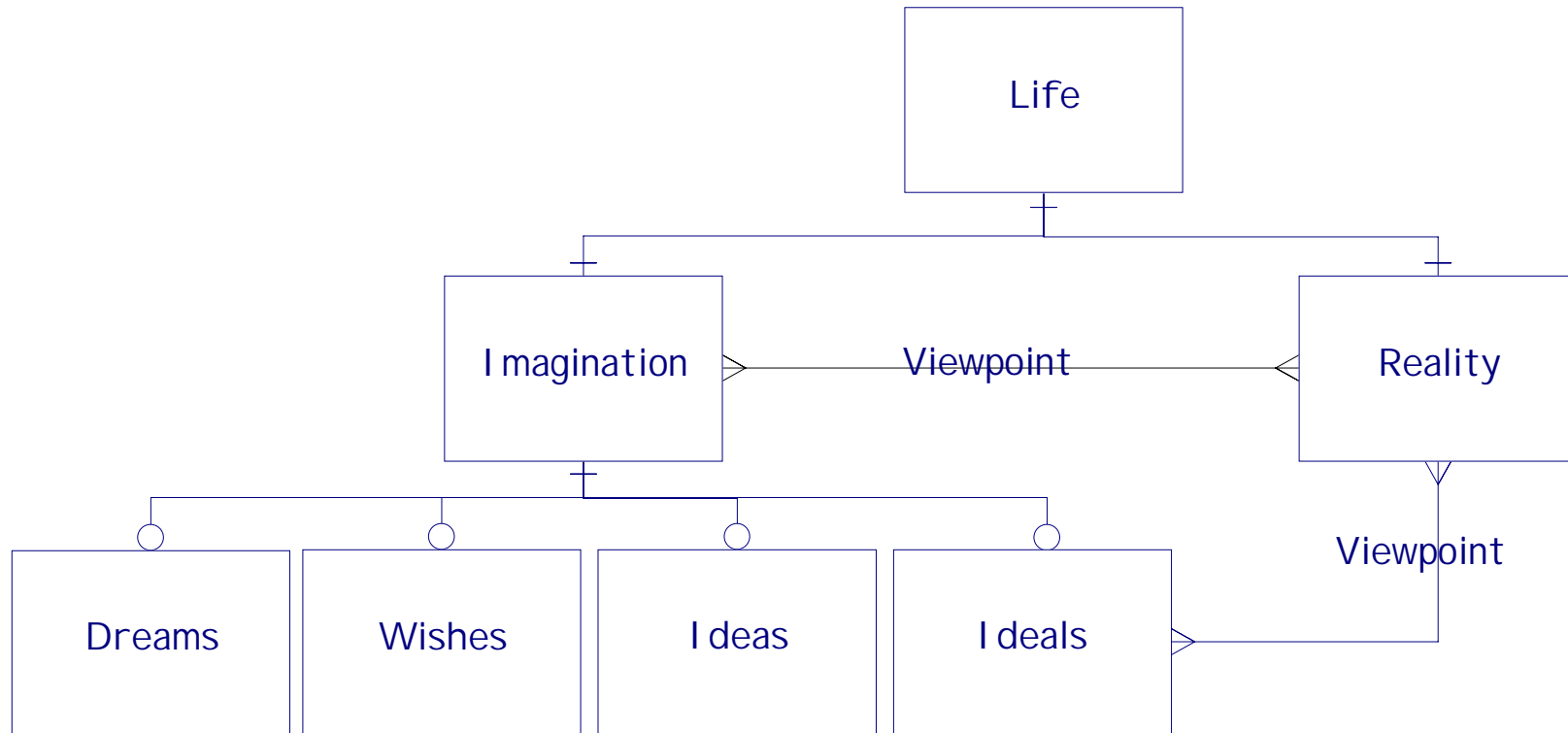
Imagination: The power of the mind to form images



Imagination is composed of either dreams, wishes, ideas or ideals

A dream, wish idea or ideal is (must be) part of the imagination

Expanded life model



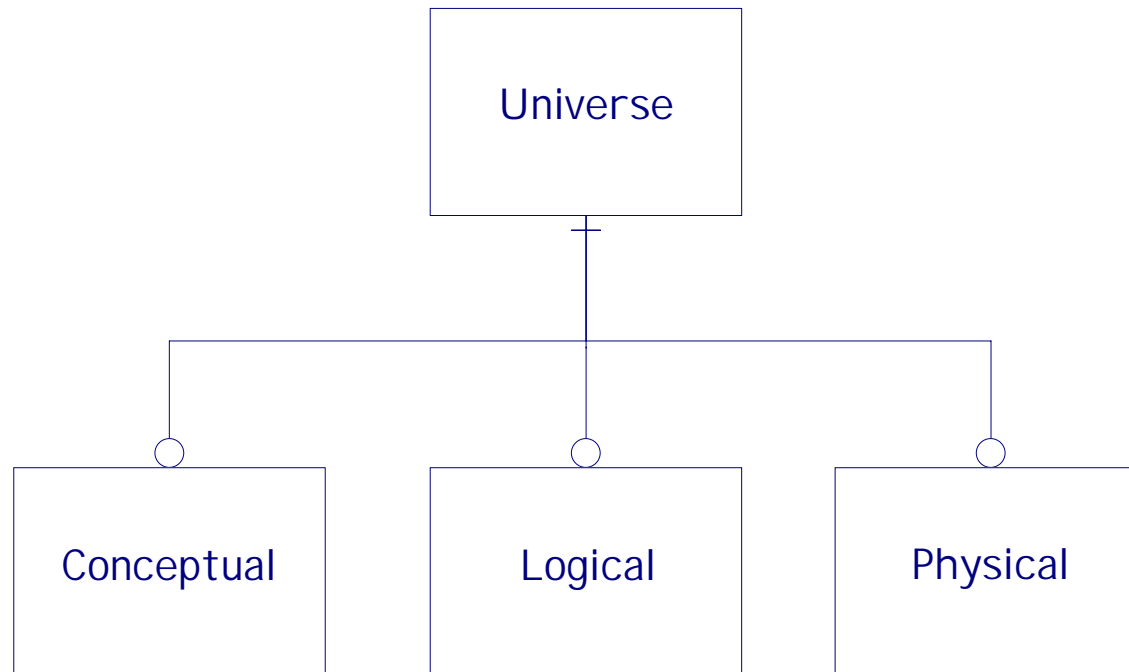
Universes

Universes are worlds that exist in thought, space and time.

Universes can be considered to belong to one of the following subsets:

- Conceptual
- Logical
- Physical.

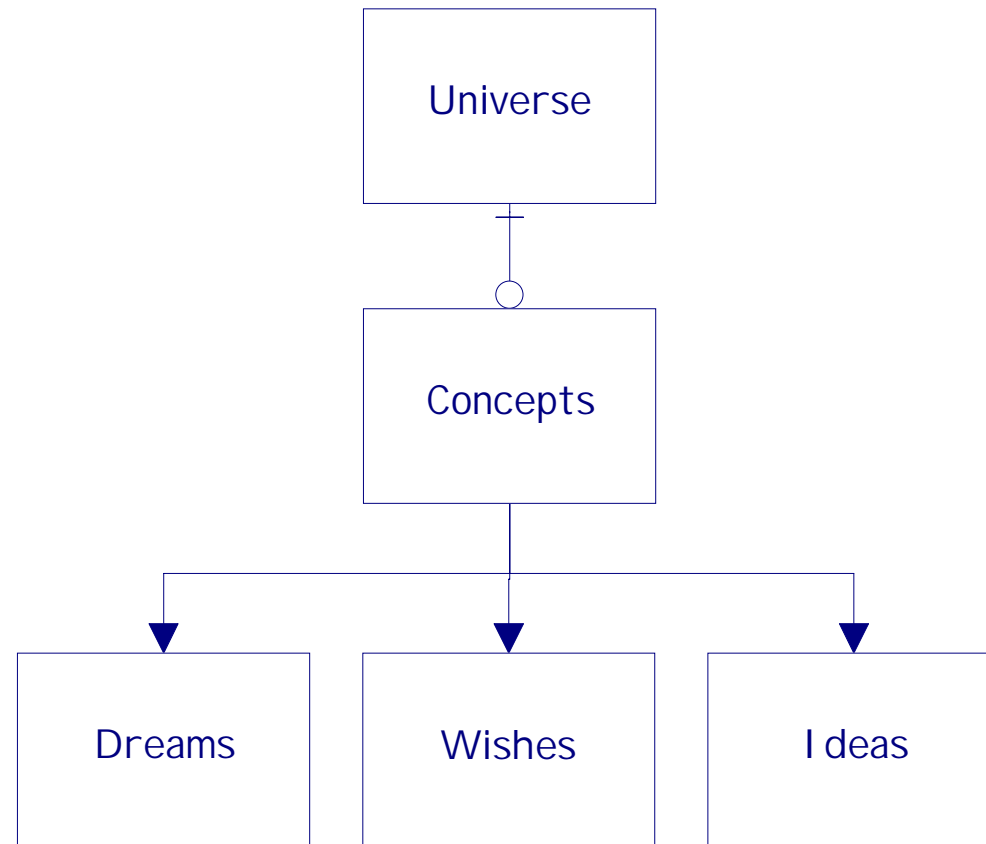
Anatomy of universes



Concepts

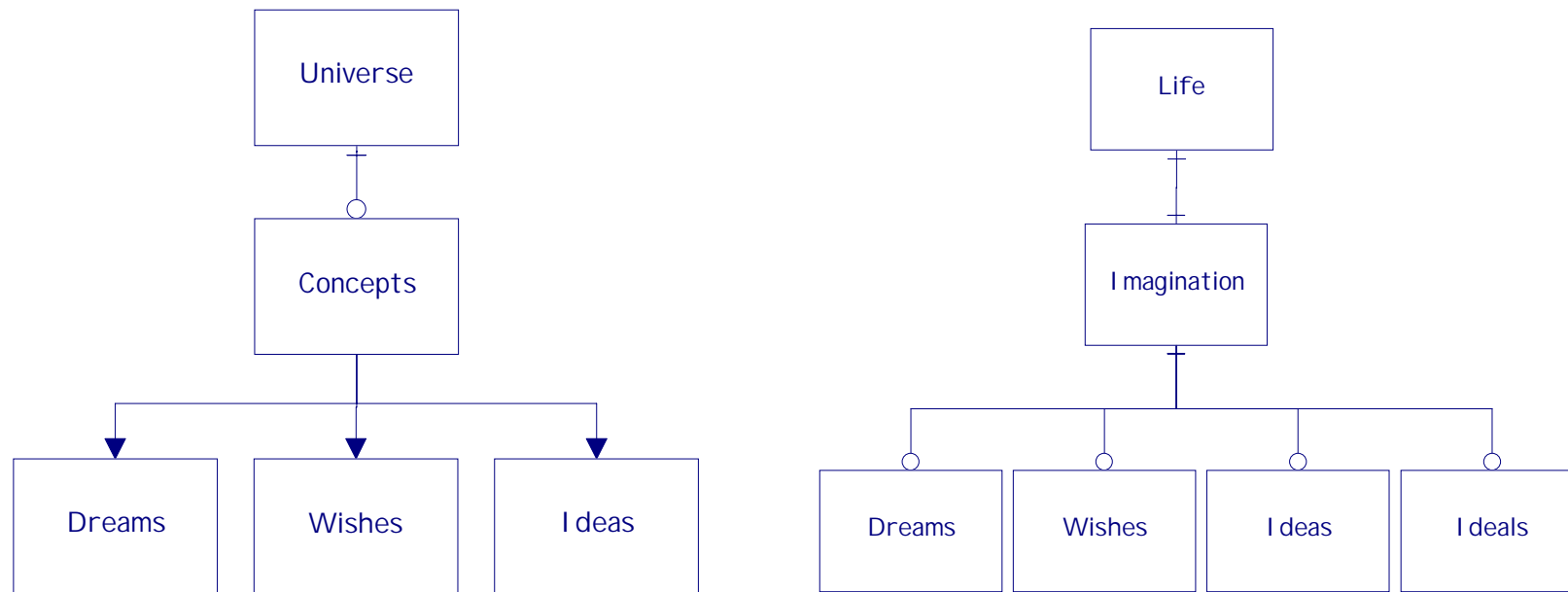
- Dreams
 - ✧ Apparitions
 - ✧ Hallucinations
 - ✧ Nightmares
- Ideas
 - ✧ Abstractions
 - ✧ Notions
 - ✧ Thoughts
- Wishes

Anatomy of concepts



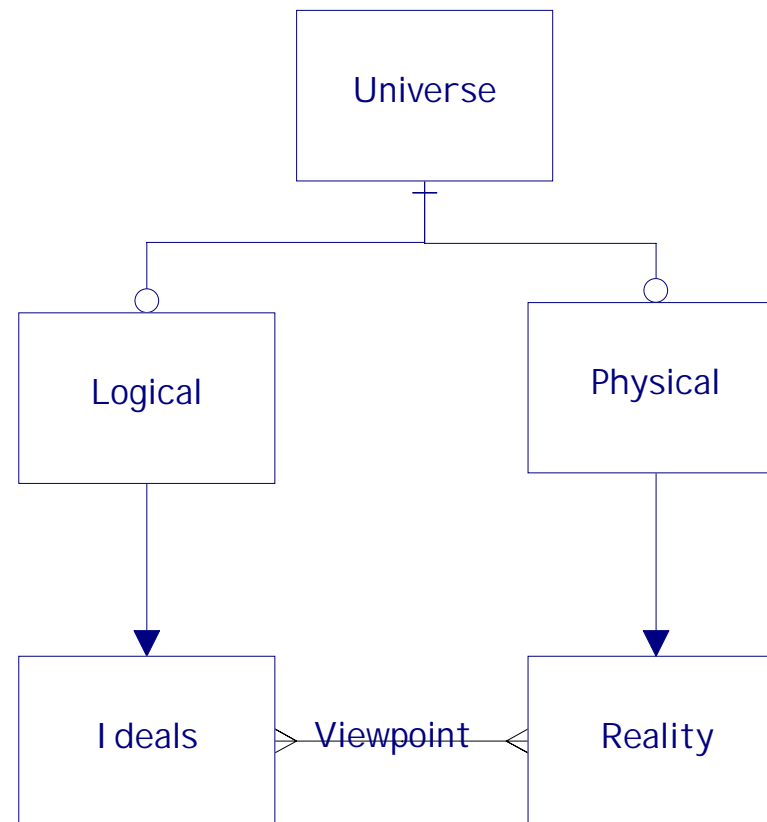
Anatomy of concepts & imagination

We've seen this before

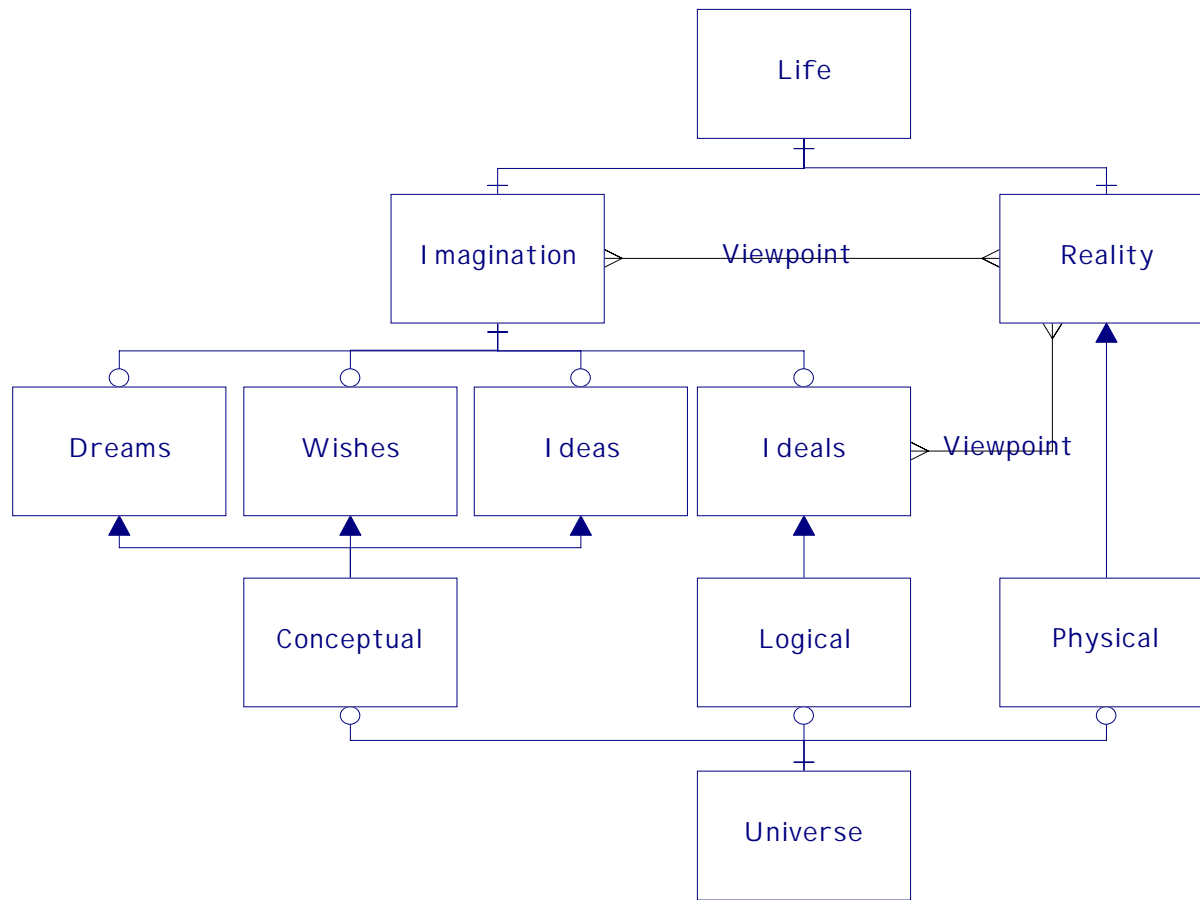


But what about Ideals?

Logical & Physical



Life/universe alignment



What is a life worth?

- How do you value a life?
- Is one life worth more than another?

Understand the following and you will have a better chance to answer these questions. What is/are:

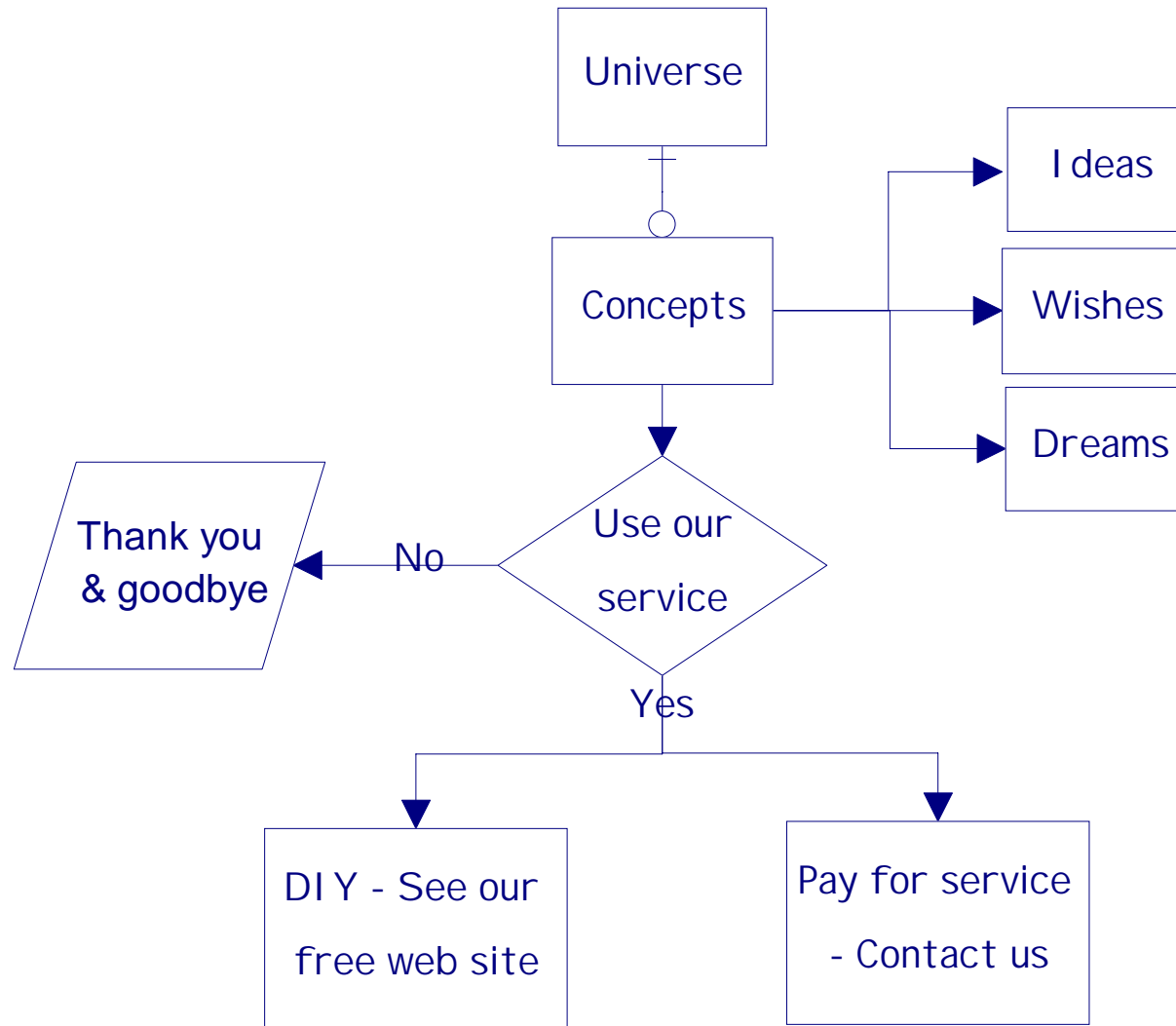
- Your life's purpose
- The benefits you have to offer
- Your value system

How to get a life

Choose a technique that will be rapid in producing optimal survival environments

- Life architecting - Ripose - slides 30 to 40
- Business coaching - slides 41 to 43
- Life coaching - slides 44 to 46
- Divine intervention
- Consult an oracle
 - ✧ Tarot cards
 - ✧ Horoscope

Next steps



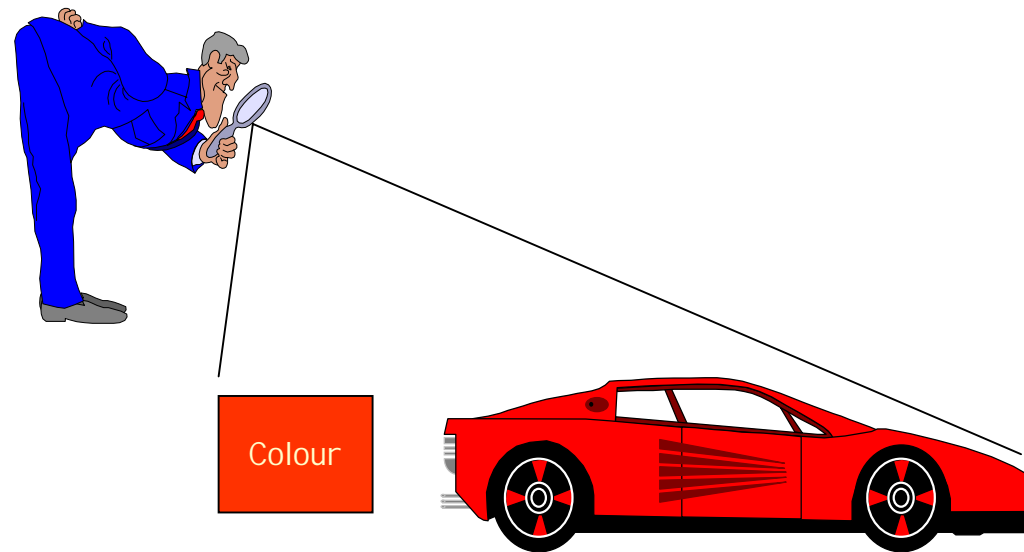
Next steps

- Describe your concept
- Agree to use our technique
 - ✧ No - thank you for your time and patience
- Use our services (see next slide)
 - ✧ DIY - use our free web site to document the purpose and benefits of your dream/wish/idea
 - ✧ Pay for service - use our offerings to align your life. Contact us for further details.

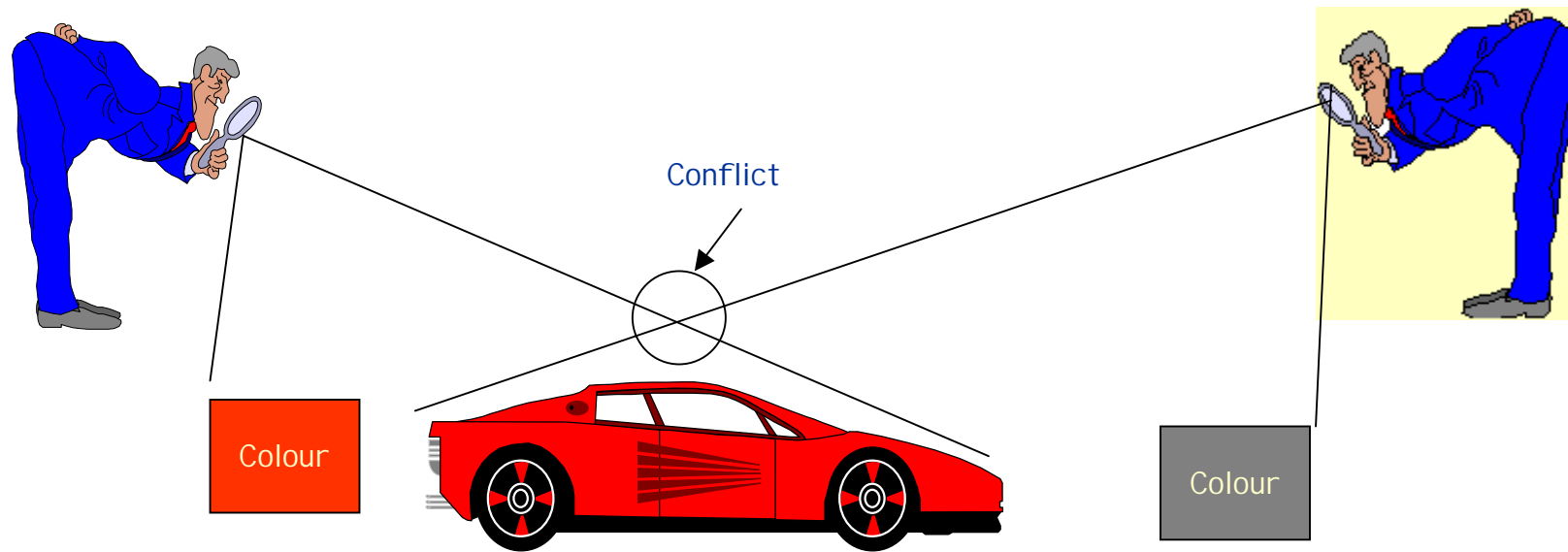
➤ [Contact us - slide 47](#)

Viewpoints

Definition: The position from which something is observed or considered



Conflict



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Business/Life planning

- What is a business/life plan
- Why you need one
- How to build one
- The 4 Es of a business/life plan
- Benefits Ripose provides
- Needs & wants
- Ripose value adds
- The cost of building it

What is a business/life plan

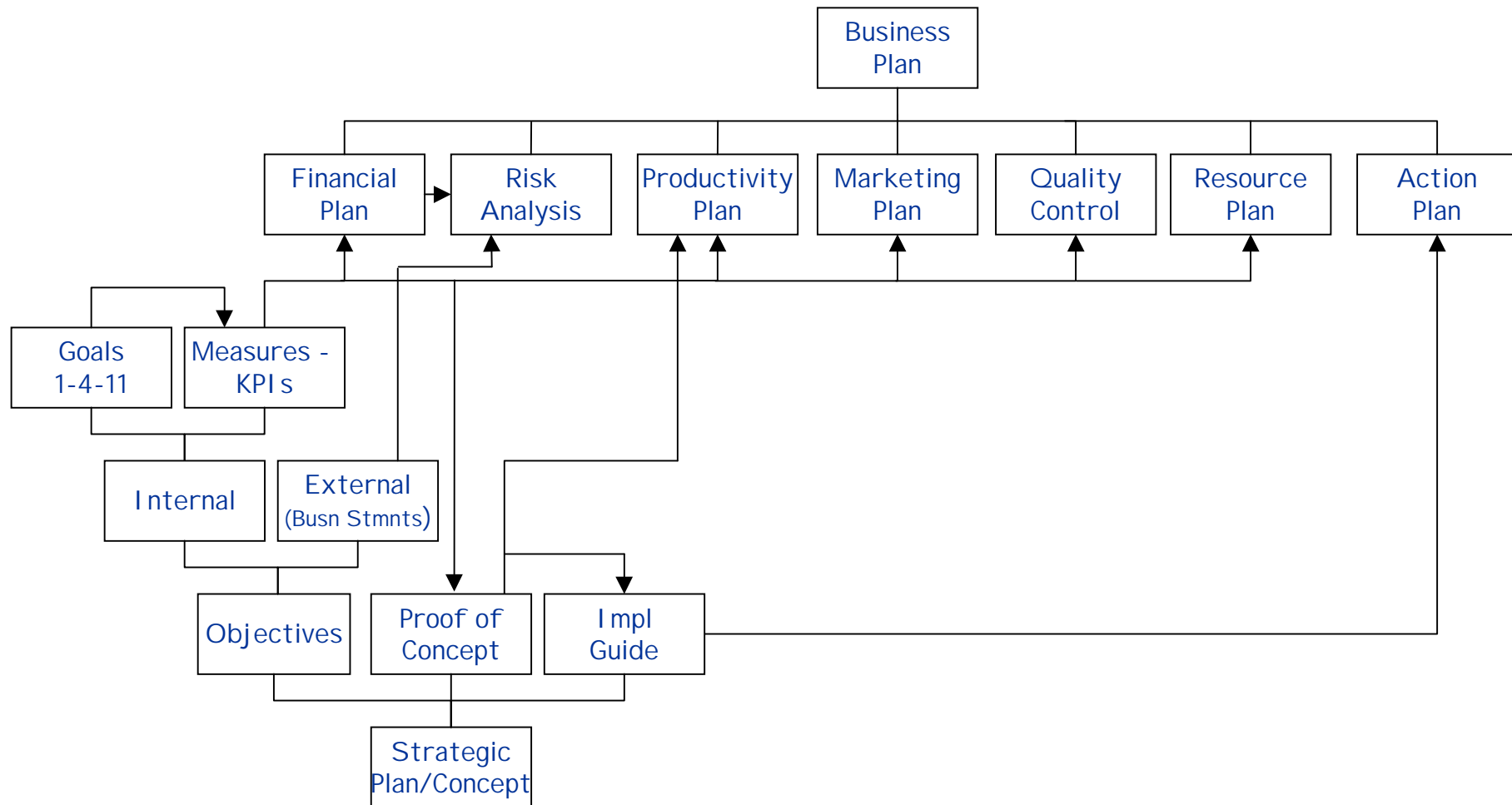
In essence a business/life plan is a blueprint or model detailing how an enterprise delivers its offerings to the market. The business plan addresses the stakeholders:

- Benefits
- Values
- Need & wants
- Issues
- Knowledge
- Strategies

Why you need a business/life plan

- I identify needs & wants
- I identify financial costs & savings
- Highlight risks
- Clarify your offerings
- Refine your marketing mix
- I identify quality control issues
- Set resource levels
- Document your action plans

Building a business/life plan



The 4 Es of a business plan

- Efficient ⚡ Prosperity ⚡ Wealth
- Effective ⚡ Robustness ⚡ Health
- Ethics ⚡ Esteem ⚡ Love
- Ease ⚡ Perception ⚡ Wisdom

Benefits Ripose provides



The Ripose Technique will help deliver a sustainable business/life plan that is:

- Efficient
- Effective
- Ethical
- Easy to understand & implement

Needs & wants

The Ripose Technique addresses the needs & wants of individuals who in turn provide the value to an enterprise. These values help develop a sustainable business/life plan

- 5 needs ≈ 52% - 55%
- 6 wants ≈ 48% - 45%

Ripose value adds

The Ripose Technique will help deliver a sustainable business/life plan that will:

- Lower operating costs
- Better identify your audience
- Improve your competitiveness
- Improve your productivity
- Better utilise your resources
- Better utilise available channels

Values - continued

- Empower stakeholders through good will
- Improve quality
- Assist you master technology
- Improve your planning methods
- Improve stakeholder communication

The cost of building a business/life plan



| Enterprise | Objectives | Proof of concept | Busn plan | Total |
|---------------|------------|------------------|-----------|------------|
| DIY | \$ 50 | | ~\$450 | ~\$550 |
| Individual | \$ 500 | \$ 1,250 | \$ 200 | \$ 1,950 |
| 2 people | \$ 1,000 | \$ 2,500 | \$ 400 | \$ 3,900 |
| Small (3-6) | \$ 3,000 | \$ 7,500 | \$ 1,200 | \$ 11,700 |
| Medium (7-15) | \$ 20,000 | \$ 80,000 | \$ 2,000 | \$ 102,000 |

Prices are only estimates. A fixed price will be calculated once a contract is drawn up.

DIY - We offer a starter pack (next slide). The business plan cost is based on the approximate price of 3rd party software
Rest - Consulting face to face or over the internet

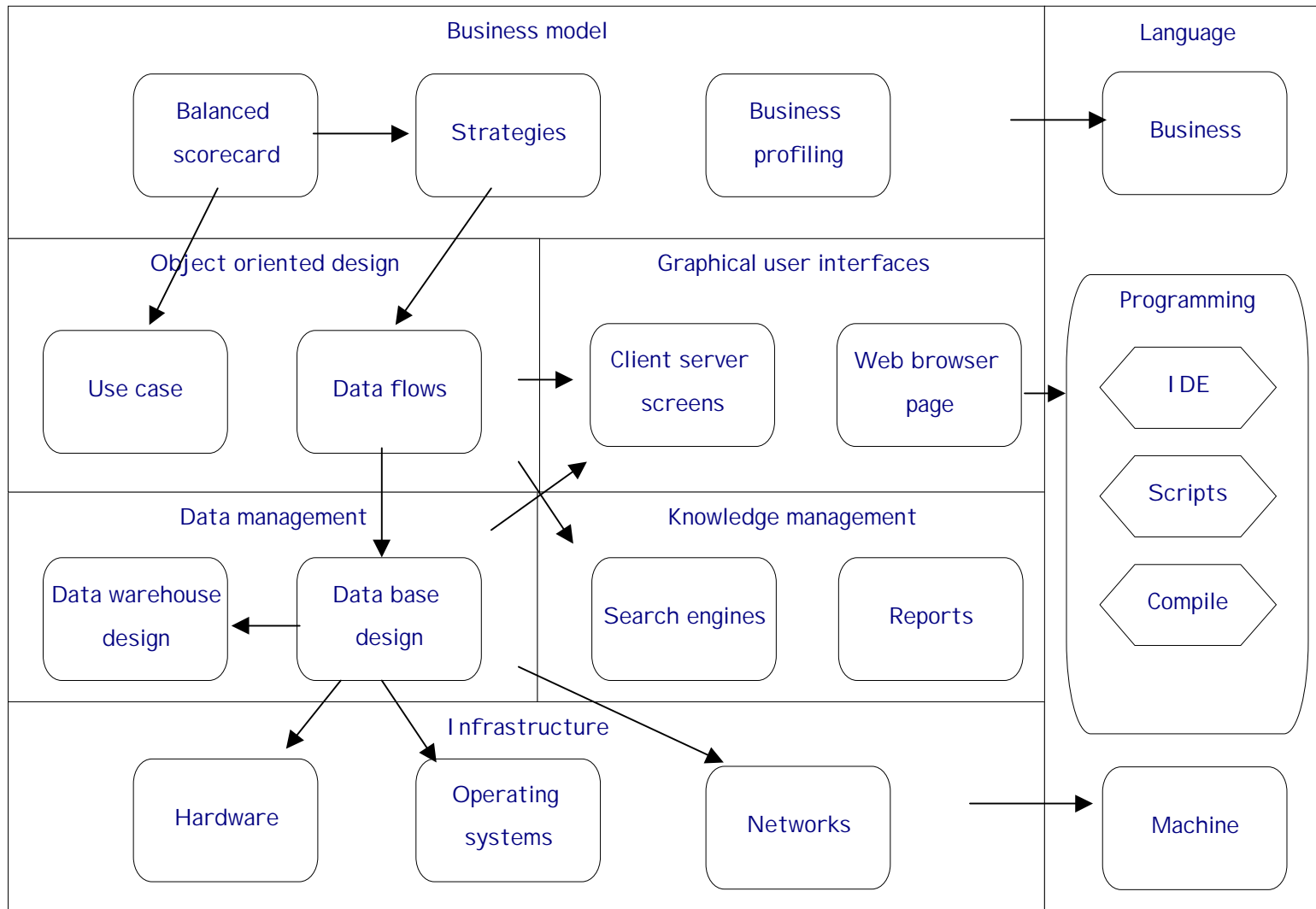
The D I Y plan

We offer you over 400 objectives statements to get you started:

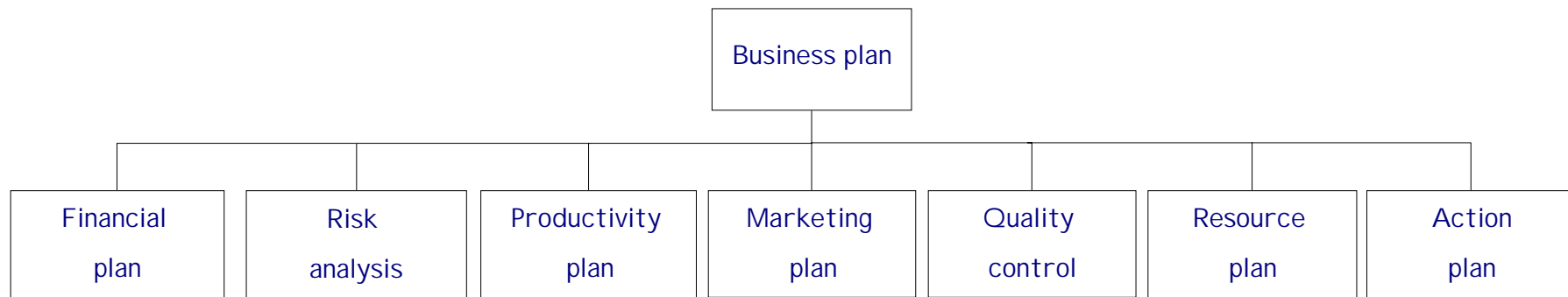
| Objective | Number of objects | Select from |
|----------------------|-------------------|-------------|
| Your passion/purpose | 1 | 0 |
| Benefits you deliver | 4 | >40 |
| Values you live by | 11 | >100 |
| Issues addressed | 11 - ? | >300 |

The cost of the D I Y plan is for the provision of over 400 business objectives. You select the one you feel best suits. Or create your own.

Business coaching



Business plan



How to build a business plan

- Brain storm
- Trial and error
- Balanced scorecard
- Buy software package
- Ripose - slide 30

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Life coaching

Life coaching or lifestyle counselling gives you the opportunity to look at where you are now, where you want to be and ways to bridge the gap between the two.

Topics

- Business Analysis
- Business Plan
- Career Paths
- Change Management
- Conflict Resolution
- Focus
- Goal Setting
- Health issues
 - Body shaping
 - Diet
- Image
- Interpersonal Communication
- Interviewing Skills
- IT Skills
- Mentoring
- Motivation
- Negotiation Skills
- Networking
- Personality Profiling
- Planning
- Presentation Skills
- Setting deadlines
- Setting priorities
- Staff Development
- Team Building
- Work Life Balance
- Written Communication

Topics

| Universe | Topic | | |
|---------------|-----------------------------|-----------------------|-------------------|
| Conceptual | Business Analysis | Goal Setting | |
| | | Focus | |
| | | Conflict Resolution | |
| | | Personality Profiling | |
| | | Work Life Balance | |
| | Business Plan | Planning | Change Management |
| | | | Career Paths |
| | | | Staff Development |
| | | Setting priorities | |
| | | Setting deadlines | |
| Team Building | | | |
| Logical | Mentoring | | |
| | Skills | Interviewing | |
| | | Negotiation | |
| | | IT | |
| | | Presentation | |
| | Image | | |
| | Interpersonal Communication | | |
| Motivation | | | |
| Physical | Health issues | | |
| | Networking | | |
| | Written Communication | | |

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Free web site <http://www.ripose.com/Mydream>

Our offerings <http://www.ripose.com>

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